

Kelly G. Shaver

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Citizenship:

Born in Highland Park, Illinois; October 30, 1941
U.S. Citizen

Higher Education:

Ph. D. Duke University, June, 1969
M. S. University of Washington, June, 1965
B. S. University of Washington, June, 1963

Teaching Interests and Research Specialties:

Courses Created:

Principles of Entrepreneurship
New Venture Planning
Psychology of Entrepreneurship
Research in Entrepreneurship
Social Psychology and Law
Experimental Social Psychology

Other Courses Taught:

Organizational Behavior
Social Psychology
Statistics (Grad and Undergrad)
Evaluation Research
Graduate Research Methods

Research: Social and cognitive processes in entrepreneurial behavior.
Attribution of causality, responsibility, and blame.

Dissertation and Thesis Titles:

Ph. D. The effects of relevance and severity on the attribution of responsibility for accidents.
M. S. An exploratory study of altruism: Its relation to sex and birth order.

Professional Associations:

Academy of Management (Entrepreneurship Division, Research Methods Division)
American Psychological Society, Fellow
American Psychology-Law Society
Society of Experimental Social Psychology
Society for Personality and Social Psychology

ENTREPRENEURSHIP

Professional Experience

2007- Chair, Department of Management and Entrepreneurship, College of Charleston
2004-2005 Past Chair, Entrepreneurship Division, Academy of Management
2003-2004 Chair, Entrepreneurship Division, Academy of Management
2001-2002 Program Chair, Entrepreneurship Division, Academy of Management
2000-2001 Professional Development Workshop Chair, Entrepreneurship Division, Academy of Management
1999-2000 Visiting Professor, Entrepreneurship and Small Business Research Institute (ESBRI), Stockholm, Sweden
1999- Founding Director, *MBATechConnect.org*
1999- Member, Advisory Board, *FamilyCareAmerica.com*
1997-2000 Member, Board of Directors, Richmond Angel Investor Network
1997-1999 Member, Small Business Person of the Year Awards Committee, Greater Richmond Chamber of Commerce
1996-1998 Member, Advisory Council, Business Enterprise Center, Virginia Peninsula Chamber of Commerce
1996-1997 President, Richmond Venture Capital Club
1996-2002 Member, Executive Committee, Entrepreneurial Research Consortium
1995-2002 Chair, Person Variables Group, Entrepreneurial Research Consortium
1994-1998 Member, Board of Directors, Small Business Development Center of Greater Hampton Roads
1993-1998 Member, Board of Directors, Richmond Venture Capital Club (now The Venture Forum) at <http://www.ventureclub.com>
1992-1993 Chair, Finance Working Group, Peninsula Advanced Technology Center
1990-1993 President, Hampton-Roads Innovation and Technological Education Consortium (HITEC)
1990 Co-Director, Technological Entrepreneurship Center, College of William & Mary
1989-1990 Research Director, Technological Entrepreneurship Center, College of William & Mary

Honors And Awards

- 2007 Award for Extraordinary Service, Entrepreneurship Division, Academy of Management
- 2003 Kauffman MOOT CORP® Faculty Fellow
- 2001 Lecturer, Distinguished Professor Series, Leeds School of Business, University of Colorado
- 1999 Best Paper Award, Babson-Kauffman Entrepreneurship Research Conference
- 2000 McGraw-Hill/Irwin Award for Innovation in Entrepreneurship Pedagogy
- 1994 Issues Facilitator, White House Conference on Small Business (Virginia meeting)
- 1994 Faculty Fellow, Price-Babson Symposium for Entrepreneurship Educators

Academic Consulting

- 2005-2006 Member, Dissertation Proposal Review Committee, Kauffman Foundation
- 2005 Member, Advisory Panel, Partnerships for Innovation, Directorate for Engineering, National Science Foundation
- 2003-2004 Member, Data Advisory Committee, Kauffman Foundation
- 2003-2004 Member, Steering Committee, Life Sciences Entrepreneurship Program, Virginia Commonwealth University
- 2003 Member, Dissertation Proposal Review Committee, Kauffman Foundation
- 2000-2001 Member, Advisory Panel, Partnerships for Innovation, Division of Social and Economic Sciences, National Science Foundation
- 2000 Member, Advisory Panel, Innovation and Organizational Change, Division of Social and Economic Sciences, National Science Foundation
- 1999-2000 Chair, Strategic Direction and Structure Committee, Entrepreneurship Division, Academy of Management
- 1997 Focus group facilitator, James City County Economic Development Department
- 1996 Member, Dissertation Awards Committee, Entrepreneurship Division, Academy of Management
- 1995 Member, Dissertation Awards Committee, Entrepreneurship Division, Academy of Management
- 1992 Member, Small Business Innovation Research Advisory Panel, Decision Risk and Management Sciences Program, Division of Social and Economic Science, National Science Foundation
- 1990-1992 Member, Human Development and Aging Special Study Section (Small Business Innovation Research), National Institutes of Health

Editorial Boards

1997-2000 *Journal of Small Business Management*
1997-2000 Editor, *Frontiers of Entrepreneurship Research*
1996- *Journal of Developmental Entrepreneurship*
1994-1999 Editor, *Entrepreneurship Theory and Practice*
1994 Co-Editor, Special Issue of *Entrepreneurship Theory and Practice*
1992- *Entrepreneurship and Regional Development*
1989-1994 *Entrepreneurship Theory and Practice*

External Funding Received

“Professional Development For Doctoral Students”

Kauffman Foundation

Project period: 04/01/07 – 3/31/10; \$59,950

(Principal Investigator).

“A Multi-Year Program To Enhance PSED Dissemination Efforts”

Kauffman Foundation

Project period: 07/01/06 – 06/31/09; \$159,750

(Co-Principal Investigator with William B. Gartner, Clemson University)

“PSED1 Research Symposium”

Kauffman Foundation

Project period: 07/01/05 – 9/31/06; \$23,210

(Co-Principal Investigator with John E. Clarkin)

“Professional Development Of Entrepreneurship Educators”

Kauffman Foundation

Project period: 07/01/04 – 02/31/07; \$53,850

(Principal Investigator)

“Support For Entrepreneurship Division Doctoral Consortium”

Kauffman Foundation

Project period: 07/15/03 – 09/30/03; \$9,450

(Principal Investigator)

“Advancing Entrepreneurship At The College Of William & Mary”

Kauffman Collegiate Entrepreneurship Network

Project period: 04/01/03 – 06/31/04; \$99,284.30 (\$49,534.30 direct costs)

(Principal Investigator; Lee Scruggs, Co-Principal Investigator)

“PSED Database Development”

Kauffman Center for Entrepreneurial Leadership

Project period: 10/15/00 – 10/15/01; \$12,500

(Principal Investigator)

"Technological Entrepreneurship Center: Implementation"

Center for Innovative Technology
Project Period: 1/1/90 – 12/31/90; \$79,598.
(Co-Principal Investigator with Provost Melvyn D. Schiavelli)

"Technological Entrepreneurship Center: Implementation Proposal"
Center for Innovative Technology
Project Period: 10/1/88 – 9/31/89; \$94,712.
(Co-Principal Investigator with Provost Melvyn D. Schiavelli)

"An Entrepreneurial Center For William & Mary"
Center for Innovative Technology
Project Period: 2/1/87 – 12/31/87; \$18,193.
(Principal Investigator; 7 faculty as Co-Principal Investigators)

"Information Transfer In Technology: A Model Regional Survey"
Center for Innovative Technology
Project Period: 3/1/86 – 2/15/87, \$69,475.
(Co-Principal Investigator with Director of Bureau of Business Research, 1 other faculty)

External Funding Sought

“Linking Activity Indicators Of Newly Established Businesses To Regional Venture Capital Activity.”
Kauffman Foundation
5/1/08 – 11/31/09; \$20,000.
(Co-Investigator with David E. Desplaces). Declined.

“Social Cognition And Entrepreneurial Innovation”
National Science Foundation
Project period: 09/01/07 – 8/31/10; \$454,932
(Principal Investigator). Declined.

“Innovation Management For The Knowledge Economy”
National Science Foundation Partnerships For Innovation
Project period: 01/01/07 – 12/31/09; \$599,995
(Principal Investigator). Declined.

“Entrepreneurship And The Arts: Who Are The Students And How Do We Reach Them?”
Kauffman Foundation
Project period: 09/01/05 – 08/31/06; \$24,529
(Co-Principal Investigator with John E. Clarkin). Declined.

“Stereotypes And Myths: Entrepreneurs Are Not What We Think”
Kauffman Foundation
Project period: 09/01/05 – 08/31/06; \$16,796
(Principal Investigator). Declined.

Books Published

- Gartner, W. B., Shaver, K. G., Carter, N. M., & Reynolds, P. D. (Eds.) (2004). *The handbook of entrepreneurial dynamics: The process of business creation*. Thousand Oaks, CA: Sage Publications.
- Reynolds, P. D., Autio, E., Brush, C. G., Bygrave, W. D., Manigart, S., Sapienza, H., & Shaver, K. G. (Eds.) (2000). *Frontiers of entrepreneurship research 2000*. Babson Park, MA: Babson College.
- Reynolds, P. D., Bygrave, W. D., Manigart, S., Mason, C. M., Meyer, G. D., Sapienza, H., & Shaver, K. G. (Eds.) (1999). *Frontiers of entrepreneurship research 1999*. Babson Park, MA: Babson College.
- Reynolds, P. D., Bygrave, W. D., Carter, N. M., Manigart, S., Mason, C. M., Meyer, G. D., & Shaver, K. G. (Eds.) (1998). *Frontiers of entrepreneurship research 1998*. Babson Park, MA: Babson College.

Chapters Published

- Carter, N. M., Gartner, W. B., Shaver, K. G., & Greene, P. G. (2007). The career reasons of minority nascent entrepreneurs. In M. Özbilgin & A. Malach-Pines (Eds.), *Career choice in management and entrepreneurship: A research companion* (pp. 433-463). Cheltenham, UK: Edward Elgar.
- Shaver, K. G. (2007). C2D2: Psychological methods in entrepreneurship research. In J. R. Baum, M. Frese, & R. A. Baron (Eds.), *The psychology of entrepreneurship* (pp. 335-346). Mahwah, NJ: Lawrence Erlbaum Associates.
- Gartner, W. B., & Shaver, K. G. (2004). Opportunities as attributions: The enterprise-serving bias. In J. Butler (Ed.) *Opportunity identification and entrepreneurial behavior* (pp. 29-46). San Francisco, CA: Information Age Publishing.
- Shaver, K. G. (2003). The social psychology of entrepreneurial behaviour. In Z. J. Acs & D. B. Audretsch (Eds.) *The handbook of entrepreneurship research* (pp. 331-357). London: Kluwer Law International.
- Robinson, P. B., & Shaver, K. G. (1995). Metatheory and entrepreneurship research. In J. Katz & R. H. Brockhaus (Eds.), *Advances in the study of entrepreneurship, firm emergence, and growth* (Vol. 2, pp. 97-122). Greenwich, CT: JAI Press.
- Carsrud, A. L., Brockhaus, R. H., & Shaver, K. G. (1994). The entrepreneur, the market context, and the venture. In G. Hills (Ed.), *Marketing and entrepreneurship: Research ideas and opportunities* (pp. 285-294). Westport, CT: Quorum Books.

Articles Published

- Schjoedt, L., & Shaver, K. G. (2007). Deciding on an entrepreneurial career: A test of the pull and push hypotheses using the Panel Study of Entrepreneurial Dynamics data. *Entrepreneurship Theory & Practice*, 31, 733-752.
- Shaver, K. G. (2005). Reflections on a new academic path: Entrepreneurship in the Arts and Sciences. *Peer Review*, 7 (3), 21-23.
- Carter, N.C., Gartner, W. B., Shaver, K. G., & Gatewood, E. J. (2003). The career reasons of nascent entrepreneurs. *Journal of Business Venturing*, 18, 13-39.
- Gatewood, E. J., Shaver, K. G., Powers, J. B., & Gartner, W. B. (2002). Entrepreneurial expectancy, task effort, and performance. *Entrepreneurship Theory & Practice*, 27 (2), 187-206.
- Shaver, K. G., Carter, N. M., Gartner, W. B., & Reynolds, P. D. (2001). Who is a nascent entrepreneur? Decision rules for identifying and selecting entrepreneurs in the Panel Study of Entrepreneurial Dynamics (PSED). In W. D. Bygrave, E. Autio, C. G. Brush, P. Davidsson, P. G. Greene, P. D. Reynolds, & H. J. Sapienza (Eds.), *Frontiers of entrepreneurship research 2001* (p. 122). Babson Park, MA: Babson College.
- Shaver, K. G., Gartner, W. B., Crosby, E., Bakalarova, K., & Gatewood, E. J. (2001). Attributions about entrepreneurship: A framework and process for analyzing reasons for starting a business. *Entrepreneurship Theory and Practice*, 26 (2), 5-32.
- Gartner, W. B., Shaver, K. G., & Gatewood, E. J. (2000). Doing it for yourself: Career attributions of nascent entrepreneurs. In Reynolds, P. D., Autio, E., Brush, C. G., Bygrave, W. D., Manigart, S., Sapienza, H., & Shaver, K. G. (Eds.), *Frontiers of entrepreneurship research 2000* (pp. 13-24). Babson Park, MA: Babson College. (Winner of the award for Overall Best Paper, 2000.)
- Gartner, W. B., Shaver, K. G., Allen, K. R., Bhat, S., & Gatewood, E. J. (1997). What affects growth expectations? In P. Reynolds, W. D. Bygrave, N. M. Carter, P. Davidsson, W. B. Gartner, C. M. Mason, & P. P. McDougall (Eds.), *Frontiers of entrepreneurship research 1997*, (pp. 63-65). Babson Park, MA: Babson College.
- Shaver, K. G., Gartner, W. B., Gatewood, E. J., & Vos, L. H. (1996). Psychological factors in success at getting into business. In P. Reynolds, S. Birley, J. E. Butler, W. D. Bygrave, P. Davidsson, W. B. Gartner, & P. P. McDougall (Eds.) *Frontiers of entrepreneurship research 1996*, (pp. 77-90). Babson Park, MA: Babson College.
- Gatewood, E. J., Shaver, K. G., & Gartner, W. B. (1995). A longitudinal study of cognitive factors influencing start-up behaviors and success at venture creation. *Journal of Business Venturing*, 10, 371-391.

- Shaver, K. G. (1995). The entrepreneurial personality myth. *Business & Economic Review*, 41(3), 20-23.
- Gartner, W. B., Shaver, K. G., Gatewood, E., & Katz, J. A. (1994). Finding the entrepreneur in entrepreneurship. *Entrepreneurship: Theory and Practice*, 18(3), 5-9.
- Pieterman, M., Shaver, K. G., & Gatewood, E. J. (1993). Expectations and entrepreneurial persistence. In N. C. Churchill, S. Birley, W. D. Bygrave, J. Doutriaux, E. J. Gatewood, F. S. Hoy, & W. E. Wetzel, Jr. (Eds.) *Frontiers of entrepreneurship research 1993* (pp. 321-322). Wellesley, MA: Babson College.
- Gatewood, E. J., Shaver, K. G., & Gartner, W. B. (1992). Cognitive factors in entrepreneurial persistence. In N. C. Churchill, S. Birley, W. D. Bygrave, D. F. Muzyka, C. Wahlbin, & W. E. Wetzel, Jr. (Eds.), *Frontiers of entrepreneurship research 1992* (pp. 118-120).
- Shaver, K. G., & Scott, L. R. (1991). Person, process, choice: The psychology of new venture creation. *Entrepreneurship Theory and Practice*, 16(2), 23-45.
- Gartner, W. B., Gatewood, E. J., & Shaver, K. G. (1991). Reasons for starting a business: Not-so-simple answers to simple questions. In G. E. Hills & R. W. LaForge (Eds.), *Research at the marketing/entrepreneurship interface* (pp. 90-101). Chicago: University of Illinois at Chicago.
- Shaver, K. G., Gatewood, E. J., & Gartner, W. B. (1991). Attributions for new venture creation: An experimental comparison. In N. C. Churchill, W. D. Bygrave, J. G. Covin, D. L. Sexton, D. P. Slevin, K. H. Vesper, & W. E. Wetzel, Jr. (Eds.), *Frontiers of entrepreneurship research 1991* (pp. 32-48).

Invited Or Refereed Papers Presented

- Shaver, K. G. (2007). *Old problems, new opportunities: Reflections on the attribution of intention*. International Council of Small Business meeting, Turku, Finland.
- Monllor, J., Hansen, D. J., Sullivan, D., & Shaver, K. G. (2007, June). *Regulatory focus, opportunity recognition and creativity: An experimental investigation*. Babson College Entrepreneurship Research Conference, Madrid, Spain.
- Shaver, K. G. (2007, April). *Psychology of entrepreneurship: A precocious teenager comes of age*. Society for Industrial and Organizational Psychology, New York, NY.
- Shaver, K. G. (2007, April). *Entrepreneurial curriculum development*. Keynote address presented at the 2007 Gateway Conference. St. Louis, MO.
- Clarkin, J. E., & Shaver, K. G. (2006, October). *Social entrepreneurs: Who they are might be the right question*. Second annual PSED Conference, Greenville, SC.

- Shaver, K. G. (2006, August). (Facilitator). In Gaglio, C. M. (Organizer), *Research design and methods workshop*. Academy of Management meeting, Atlanta, GA.
- Shaver, K. G. (2006, August). (Presenter). In D'Intino, R. S. (Organizer), *Award-winning entrepreneurship professors share knowledge and wisdom about teaching entrepreneurship*. Academy of Management meeting, Atlanta, GA.
- Shaver, K. G. (2005, November). *Communities are made of people*. Invited comments presented at a Federal Reserve Bank of Kansas City and Ewing Marion Kauffman Foundation conference, Entrepreneurship in Low- and Moderate-Income Communities. Kansas City, MO.
- Shaver, K. G., West, G. P., & Clarkin, J. E. (2005, September). Mind the gap: Connecting individual resources to firm resources. Invited paper presented at the Durham University Research Conference, *Nascent Entrepreneurship: The Hidden Potential*. Durham University, Durham, UK.
- Schjoedt, L., & Shaver, K. G. (2005, August). *Deciding on an entrepreneurial career: A test of the push and pull hypotheses using the PSED data*. Paper presented at the meeting of the Academy of Management, Honolulu, HI.
- Shaver, K. G. (2005, August). (Facilitator). In Gaglio, C. M. (Organizer), *Entrepreneurship research workshop*, Academy of Management, Honolulu, HI.
- Shaver, K. G. (2005, August). Be careful about what you want. Invited talk presented in Baum, J. R. (Organizer), *Superstar entrepreneurship teachers: Their secrets revealed*. Academy of Management meeting, Honolulu, HI.
- Shaver, K. G. (2003, November). *Balsamic vinaigrette: Entrepreneurship in the arts and sciences*. Invited paper presented at the meeting of the Kauffman Consortium for Entrepreneurship and Liberal Education, College of Charleston, Charleston, SC.
- Gatewood, E. J., Shaver, K. G., Powers, J. B., & Gartner, W. B. (2002, July). *Entrepreneurial expectancy, task effort, and performance*. Paper presented at the University of Victoria Conference on Cognition in Entrepreneurship. Victoria, CA.
- Gartner, W. B., & Shaver, K. G. (2002, June). *The attributional characteristics of opportunities and problems described by nascent entrepreneurs in the PSED*. Paper presented at the Babson-Kauffman Entrepreneurship Research Conference, Boulder, CO.
- Shaver, K. G., Gatewood, E., & Gartner, W. B. (2001, August). *Differing expectations: Comparing nascent entrepreneurs to non-entrepreneurs*. Paper presented at the meeting of the Academy of Management, Washington, DC.

- Shaver, K. G., Carter, N. M., Gartner, W. B., & Reynolds, P. D. (2001, June). *Who is a nascent entrepreneur? Decision rules for identifying and selecting entrepreneurs in the panel study of entrepreneurial dynamics (PSED)*. Paper presented at the Babson-Kauffman Entrepreneurship Research Conference, Jönköping, Sweden.
- Shaver, K. G. (2001, April). The reality of virtual: Putting your course on line. In P. Dickson (Organizer), *Innovations in Entrepreneurship Curriculum*. AACSB annual meeting, New York.
- Paddock, E. L., & Shaver, K. G. (2001, April). *Do organizational environment, motivational orientation, and domain relevant knowledge influence creative productions?* Paper presented at the meeting of the Eastern Psychological Association, Washington, DC.
- Shaver, K. G., & Heyman, B. L. (2000, August). *Entrepreneurship, innovation, and pedagogy*. Presentation of the winning submission for the 2000 Irwin/McGraw-Hill Award for Innovation in Entrepreneurship Pedagogy.
- Gartner, W. B., Shaver, K. G., & Gatewood, E. J. (2000, June). *Doing it for yourself: Career attributions of nascent entrepreneurs*. Paper presented at the Babson-Kauffman Entrepreneurship Research Conference, Babson Park, MA.
- Gatewood, E. J., Powers, J. B., Shaver, K. G., & Fuller, R. M. (2000, June). *The effects of perceived entrepreneurial ability on task persistence*. Paper presented at the Babson-Kauffman Entrepreneurship Research Conference, Babson Park, MA.
- Paddock, E. L., & Shaver, K. G. (2000, March). *Organizational dynamics, critical relevance to the individual, and creativity in problem solving*. Paper presented at the meeting of the Eastern Psychological Association, Baltimore.
- Palmer, J. L., & Shaver, K. G. (1999, August). *Organizational dynamics, issue importance, and creativity in problem solving*. Paper presented at the meeting of the Academy of Management, Chicago.
- Yanchus, N., Shaver, K. G., Gatewood, E. J., & Gartner, W. B. (1999, May). *Entrepreneurial persistence: A three-year longitudinal study*. Paper presented at the Babson Entrepreneurship Research Conference, Columbia, SC.
- Mims, S. A., & Shaver, K. G. (1999, April). *Assigning the label of "entrepreneur": Attributions of success in a business situation*. Paper presented at the meeting of the Eastern Psychological Association meeting, Providence, RI.
- Kimmel, A. L., Shaver, K. G., & Gatewood, E. J. (1998, June). *Why start? Attributions and activities among a national sample of business founders*. Paper presented at the Babson Entrepreneurship Research Conference, Ghent, Belgium.
- Calver, J. R. O., & Shaver, K. G. (1998, June). *Who is on the Fast Trac™? Person variables and venture growth following entrepreneurship education*. Paper presented at the Babson Entrepreneurship Research Conference, Ghent, Belgium.

- Shaver, K. G. (1998, February). *The social psychology of emerging organizations*. Invited paper presented at the meeting of the Eastern Psychological Association, Boston.
- Gartner, W. B., Shaver, K. G., Allen, K. R., Bhat, S., & Gatewood, E. J. (1997, April). *What affects growth expectations?* Paper presented at the Babson Entrepreneurship Research Conference, Babson Park, MA.
- Shaver, K. G., Gartner, W. B., Gatewood, E. J., & Vos, L. H. (1996, March). *Psychological factors in success at getting into business*. Paper presented at the 1996 Babson Entrepreneurship Research Conference, Seattle.
- Bastien, J. A., Shaver, K. G., & Zimmermann, D. (1993, April). *Sources of start-up financing: Venture capital as the risky choice*. Paper presented at the meeting of the Eastern Psychological Association, Arlington, VA.
- Pieterman, M. A., Shaver, K. G., & Gatewood, E. J. (1993, March). *Expectations and entrepreneurial persistence*. Paper presented at the 1993 Babson Entrepreneurship Research Conference, Houston, TX.
- Robinson, P., & Shaver, K. G. (1992, August). *Metatheory and entrepreneurship research*. Poster presented at the meeting of the Academy of Management, Las Vegas.
- Gatewood, E. J., Gartner, W. B., & Shaver, K. G. (1992, June). *Cognitive factors in entrepreneurial persistence*. Paper presented at the Babson Entrepreneurship Research Conference, INSEAD, Fontainebleau, France.
- Gatewood, E. J., & Shaver, K. G. (1991, August). *Expectancies for success and attributions for failure: Toward a theory of entrepreneurial persistence*. Paper presented at the meeting of the Academy of Management, Miami.
- Gatewood, E. J., Shaver, K. G., & Low, M. B. (1991, July). *Responses to failure: Responsibility denial or redoubled effort?* Paper presented at the meeting of The Institute of Management Sciences, Rio de Janeiro.
- Shaver, K. G., Gatewood, E. J., & Gartner, W. B. (1991, April). *Attributions for new venture creation: An experimental comparison*. Paper presented at the Babson Entrepreneurship Research Conference, Pittsburgh, PA.
- Shaver, K. G., Williams, S. L., & Scott, L. R. (1991, April). *Personality or situation: Can entrepreneurs be created?* Paper presented at the meeting of the Eastern Psychological Association, New York.
- Gartner, W. B., Gatewood, E., & Shaver, K. G. (1990, August). *Why do people organize? An exploration of new theories on entrepreneurial motivations*. In A. Carsrud (Chair), *New perspectives on organization foundings*, Symposium presented at the meeting of the Academy of Management, San Francisco.

Gartner, W. B., Gatewood, E., & Shaver, K. G. (1990, August). *The why of starting a business: Not-so-simple answers to simple questions*. Paper presented at the American Marketing Association/University of Illinois at Chicago Research Symposium on Marketing and Entrepreneurship, Washington, DC.

Shaver, K. G. (1988, August). *Metatheory for entrepreneurship research*. In A. L. Carsrud (Chair), Bridging the gaps between research and practice. Symposium presented at the meeting of the Academy of Management, Anaheim, CA.

Other Scholarly Activities

Shaver, K. G. (Chair) (2004, 2003, 2002, August). *Writing for rejection*. Professional Development Workshop presented at meetings of the Academy of Management, New Orleans, LA; Seattle, WA; Denver, CO.

Shaver, K. G. (2000, January). *Business planning for raising capital*. Pursuit of Capital Seminar Series, Richmond, Virginia (Presented by the Venture Forum and the Greater Richmond Technology Council).

Shaver, K. G. (1999, November). *Entrepreneurial personality type: Fiction and facts*. Invited talk, Stockholm University, Stockholm, Sweden.

Shaver, K. G. (1999, February). *Attribution, expectancy, achievement, and entrepreneurship*. Paper presented at the Greif Symposium on Research on Emerging Organizations. Los Angeles.

Shaver, K. G. (1998, August). Faculty participant in the Doctoral Consortium, Entrepreneurship Division, Academy of Management. San Diego, CA.

Shaver, K. G. (1998, June). *Attributions and entrepreneurial persistence*. Invited talk, Royal Institute of Technology, Stockholm, Sweden.

Shaver, K. G. (1998, June). *Attributions and entrepreneurial persistence*. Invited talk, Entrepreneurship and Small Business Research Institute, Stockholm, Sweden.

Shaver, K. G. (1997, June). Nuts and bolts: Psychological entrepreneurship. In G. Hills (Chair), *Entrepreneurship education by non-Management faculty*. Preconference symposium presented at the meeting of the International Council of Small Business, San Francisco, CA.

Shaver, K. G. (1996, August). Discussion facilitator. In A. Stewart, Chair, *Entrepreneurial behavior*. Academy of Management, Cincinnati.

Shaver, K. G. (1996, April). *Psychological approaches to entrepreneurship*. Symposium presented at the meeting of the Eastern Psychological Association, Philadelphia.

Shaver, K. G. (1995, August). Discussant's commentary on *Expectancy theory in*

- entrepreneurship research*. Presented at the meeting of the Academy of Management, Vancouver, BC, Canada.
- Shaver, K. G. (1995, August). *Responding to reviews*, and *Dissertation, Inc.* Workshop sessions presented at the Entrepreneurship Division Professional Development Workshop, Academy of Management, Vancouver, BC, Canada.
- Shaver, K. G. (1994, June). *Social cognition and entrepreneurial persistence*. Keynote address presented at the Institute for Enterprise Education's first annual conference on entrepreneurship. St. Catherine's, Ontario, Canada.
- Shaver, K. G. (1993, August). *Experimentation in entrepreneurship*. Paper presented at New Faculty Workshop for the Entrepreneurship Division of the meeting of the Academy of Management, Atlanta.
- Shaver, K. G. (1993, June). *Innovation in technology transfer: Elements of a model organization*. In a Symposium on *Technology transfer and economic development: A regional cooperative program*, presented at the Third Biennial High Technology Management Conference, Boulder, CO.
- Shaver, K. G. (1993, April). *Faculty entrepreneurship*. Presentation to the interagency Forum on Research Management, Washington, DC.
- Shaver, K. G. (1992, August). Discussant. In G. Plaschka (Chair), *Strategy perspectives in entrepreneurship*. Paper session presented at the Academy of Management, Las Vegas.
- Shaver, K. G. (1991, April). *Economic development through technology transfer*. Talk presented to the Virginia Peninsula Chapter of the National Association of Accountants.
- Shaver, K. G., & Scott, L. R. (1991, January). *Person, process, choice: The psychology of new venture creation*. Paper presented at the Baylor University/University of Baltimore Interdisciplinary Conference on Entrepreneurship Theory, Baltimore.
- Shaver, K. G. (1990, August). *Experimentation in entrepreneurship*. Paper presented in the New Faculty Workshop of the Entrepreneurship Division of the Academy of Management, San Francisco.

PSYCHOLOGY

Professional Experience

- 1982-1977-1979 Professor, College of William & Mary
Director, Social and Developmental Psychology Program, Division of Behavioral and Neural Sciences, National Science Foundation
- 1973-1982 Associate Professor, College of William & Mary
- 1968-1973 Assistant Professor, College of William & Mary
- 1965-1968 Research Assistant, Duke University
- 1964-1965 Research Assistant, University of Washington
- 1963-1964 Teaching Assistant, University of Washington

Honors And Awards

- 1998 Elected to Fellow status in the American Psychological Society
- 1995-1999 Listed in *Who's Who in America*
- 1989 Honored Nominee, CASE Professor of the Year program
- 1988 Lecturer, Kendon Smith Memorial Lectures, University of North Carolina at Greensboro
- 1982 Psychology Seminar Series Lecturer, College of Charleston
- 1981-1982 Anheuser-Busch Faculty Research Fellow, College of William & Mary

Academic Consulting

- 1995 Chair, Social Sciences Review Panel for the Louisiana Educational Quality Support Fund of the Board of Regents, State of Louisiana
- 1994 Chair, Social Sciences Review Panel for the Louisiana Educational Quality Support Fund of the Board of Regents, State of Louisiana
- 1992 Member, Advisory Panel, Undergraduate Course and Curriculum Development Program, Division of Undergraduate Science, Engineering, and Mathematics Education, Directorate for Education and Human Resources, National Science Foundation
- 1992 Special Reviewer, Social and Group Processes Committee, National Institute of Mental Health
- 1992 Chair, Social Sciences Review Panel for the Louisiana Educational Quality Support Fund of the Board of Regents, State of Louisiana
- 1991-1994 Member, Program Committee, Eastern Psychological Association
- 1991 Member, Research Experiences for Undergraduates Advisory Panel for the Biological, Behavioral and Social Sciences (BBS) Directorate of the National Science Foundation
- 1991 Member, Research Training Groups Advisory Panel for the Biological, Behavioral and Social Sciences (BBS) Directorate of the National Science Foundation

- 1991 Chair, Social Sciences Review Panel for the Louisiana Educational Quality Support Fund of the Board of Regents, State of Louisiana
- 1990 Ad-hoc Reviewer, Research Review Committee on Human Development (HUD-1), National Institutes of Health
- 1990 Member, Review Panel, Undergraduate Faculty Enhancement Program, Division of Undergraduate Science, Engineering and Mathematics Education, National Science Foundation
- 1990 Ad-hoc Reviewer, Behavioral Sciences Research Review Committee, National Institute of Mental Health
- 1989 Member, Presidential Young Investigator Awards Review Panel, Division of Behavioral and Neural Sciences, National Science Foundation
- 1986 Consultant to Commonwealth Fund for development of a national multi-foundation proposal review process
- 1984 Member, Oversight Review Committee for Programs in Cognitive Science, Division of Behavioral and Neural Sciences, National Science Foundation
- 1984-1985 Member, Steering Committee, Society for the Advancement of Social Psychology
- 1983-1984 Member, Advisory Committee for Virginia Assembly on Adult Corrections
- 1982 Member, Program Review Committee for Bucknell University Department of Psychology
- 1982 Member, Advisory Panel for Social and Developmental Psychology, Division of Behavioral and Neural Sciences, National Science Foundation
- 1980 Leader, Behavioral and Neural Sciences Review Panel for the National Science Foundation Experimental Program to Stimulate Competitive Research
- 1977-1979 National Science Foundation Representative to the Interagency Panel for Research on Adolescence
- 1973-1975 Member, Advisory Panel for Social Psychology, Division of Social Sciences, National Science Foundation

Editorial Boards

- 1983-1987 *Journal of Personality*
- 1983- *Journal of Applied Social Psychology*
- 1977-1988 *Journal of Personality and Social Psychology*

External Funding Received

"Attributions And Compliance"
Virginia Department of Mental Health and Mental Retardation
Project period: 1/1/83 – 12/31/83, \$5,150.
(Principal Investigator)

“Defensive Attribution Of Responsibility.”
National Institute of Mental Health
Project period: 6/1/70 – 5/31/72, \$20,000
(Principal Investigator)

Books Published

- Shaver, K. G., & Tardy, R. M. (1993). *Psychology*. New York: Macmillan.
- Shaver, K. G. (1987). *Principles of social psychology* (3rd ed.). Hillsdale, NJ: Lawrence Erlbaum Associates.
- Shaver, K. G. (1985). *The attribution of blame: Causality, responsibility, and blameworthiness*. New York: Springer-Verlag.
- Shaver, K. G. (1985). *Principles of social psychology* (2nd ed.). Hillsdale, NJ: Lawrence Erlbaum Associates.
- Shaver, K. G. (1983). *An introduction to attribution processes*. Hillsdale, NJ: Lawrence Erlbaum Associates.
- Shaver, K. G. (1981). *An introduction to attribution processes* (J. Ikuma & N. Inamatsu, Trans.). Tokyo: Seishin Shobo.
- Shaver, K. G. (1981). *Principles of social psychology* (2nd ed.). Cambridge, MA: Winthrop.
- Shaver, K. G. (1977). *Principles of social psychology*. Cambridge, MA: Winthrop.
- Shaver, K. G. (1975). *An introduction to attribution processes*. Cambridge, MA: Winthrop.
- Stotland, E., Sherman, S., & Shaver, K. G. (1971). *Empathy and birth order: Some experimental explorations*. Lincoln, NE: University of Nebraska Press.

Chapters Published

- Shaver, K. G., & Schutte, D. A. (2001). Towards a broader psychological foundation for responsibility: Who, what, how. In A. E. Auhagen & H-W. Bierhoff (Eds.), *Responsibility: The many faces of a social phenomenon* (pp. 35-47). London: Routledge.
- Shaver, K. G. (1998). Would you believe it's the Pandocrin? Comment on Self-Handicapping. In J. M. Darley & J. Cooper (Eds.), *Attribution and social interaction: The legacy of Edward E. Jones* (pp. 349-359). Washington, DC: American Psychological Association.
- Shaver, K. G. (1992). Blame avoidance: Toward an attributional intervention program. In L. Montada, S-H. Filipp, & M. J. Lerner (Eds.), *Life crises and experiences of loss in adulthood* (pp. 163-178). Hillsdale, NJ: Lawrence Erlbaum Associates.
- Shaver, K. G. (1981). Back to basics: On the role of theory in the attribution of causality. In J. H. Harvey, W. Ickes, & R. F. Kidd (Eds.), *New directions in attribution research* (Vol. 3, pp. 331-358). Hillsdale, NJ: Lawrence Erlbaum Associates.

Articles Published

- Shaver, K. G., & Schutte, D. A. (1997). Digging for gold: Review of the *Handbook of basic principles in social psychology*. *Psychological Inquiry*, 8, 349-355.
- Shaver, K. G., & Kirk, D. L. (1996). The quest for meaning in social behavior: Retrospective review of *Attribution: Perceiving the causes of behavior*. *Contemporary Psychology*, 41, 423-426.
- Shaver, K. G. (1996). Too much of a good thing?: Commentary on "Searching for order in social motivation." *Psychological Inquiry*, 7, 244-247.
- Shaver, K. G. (1995). Attribution of responsibility. In A. S. R. Manstead & M. Hewstone (Eds.), *The Blackwell encyclopedia of social psychology* (pp.61-66). London: Basil Blackwell.
- Shaver, K. G. (1990). Priority scores, percentiles, and words: NIMH review revised. *Contemporary Social Psychology*, 14, 58-60.
- Helgeson, V. S., & Shaver, K. G. (1990). Presumption of innocence: Congruence bias induced and overcome. *Journal of Applied Social Psychology*, 20, 276-302.
- Shaver, K. G. & Palms, S. T. (1990). Advancing social psychology through textbook writing: Reflections on the field and those who speak for it. *Contemporary Social Psychology*, 14, 34-36.
- Shaver, K. G., & Drown, D. (1986). On causality, responsibility, and self-blame: A theoretical note. *Journal of Personality and Social Psychology*, 4, 697-702.

- Shaver, K. G., & Carosella, A. M. (1985). Data don't vote: Reflections on politics and social science funding. *Contemporary Social Psychology, 11*, 222-225.
- Shaver, K. G., & Dexter, H. R. (1985). Personality and social psychology at NIMH: A brief guide for investigators. *Contemporary Social Psychology, 11*, 53-57.
- Shaver, K. G., & Herrman, J. J. (1985). Pain without behavior: Inhibition of reactions to sensation. *The Behavioral and Brain Sciences, 8*, 71.
- Shaver, K. G. (1985). Losing initiative: A view of the future. *Contemporary Social Psychology, 11*, 8-9.
- Powell, K. E., Shaver, K. G., & Payne, P. (1985). The determination of discounting: A computerized experiment. *Electronic Social Psychology, 1*, No. 8501015, (On line through The Source).
- Shaver, K. G., Payne, M. R., Bloch, R. M., Burch, M. C., Davis, M. S., & Shean, G. D. (1984). Logic in distortion: Attributions of causality and responsibility among schizophrenics. *Journal of Social and Clinical Psychology, 2*, 193-214.
- Shaver, K. G. (1982). NSF and social psychology: Past trends and future prospects. *SASP Newsletter, 8*(2), pp. 1, 3-5.
- Shaver, K. G. (1981). Federal funding for social psychology: The end of an era? *Personality and Social Psychology Bulletin, 7*, 178-180.
- Shaver, K. G. (1981). Social problems: Who is to blame? *Contemporary Psychology, 26*, 304-305.
- Shaver, K. G. (1979). The land is fertile, but the farmers need a cooperative. *Contemporary Psychology, 24*, 680-682.
- Shaver, K. G. (1979). The development of behavior. *National Science Foundation Program Report, 2*, 17-26.
- Shaver, K. G. (1978). Attributional error and attitudes toward aging: A view of the NCOA National Attitude Survey. *International Journal of Aging and Human Development, 4*, 101-113.
- Shaver, K. G., & Ozer, D. J. (1977). Locus of control: Whatever it is, it's important. *Contemporary Psychology, 22*, 263-265.
- Turnbull, A. A., Strickland, L. H., & Shaver, K. G. (1976). Medium of communication, differential power, and phasing of concessions: Negotiating success and attributions to the opponent. *Human Communication, 2*, 262-270.

- Shaver, K. G., Gilbert, M. A., & Williams, M. C. (1975). Social psychology, criminal justice, and the principle of discretion: A selective review. *Personality and Social Psychology Bulletin, 1*, 471-484.
- Shaver, K. G. (1973). Social psychology and the law: A courtship of mutual advantage. *William and Mary Law Review, 15*, 357-361.
- Shaver, K. G., & Cole, G. D. (1973). Perceived community problems: The differing views of leaders and residents. *JSAS Catalog of Selected Documents in Psychology, 3*, 105.
- Shaver, K. G., Turnbull, A. A., & Sterling, M. P. (1973). Defensive attribution: Effects of occupational danger and locus of control; perceiver sex and self-esteem. *JSAS Catalog of Selected Documents in Psychology, 3*, 48.
- Shaver, K. G. (1970). Defensive attribution: Effects of severity and relevance on the responsibility assigned for an accident. *Journal of Personality and Social Psychology, 14*, 101-113.
- Shaver, K. G. (1970). Redress and conscientiousness in the attribution of responsibility for accidents. *Journal of Experimental Social Psychology, 6*, 100-110.
- Wheeler, L., Shaver, K. G., Jones, R. A., Goethals, G. R., Cooper, J., Robinson, J. E., Gruder, C. L., & Butzine, K. (1969). Factors affecting the choice of a comparison other. *Journal of Experimental Social Psychology, 5*, 219-232.
- Jones, E. E., Rock, L., Shaver, K. G., Goethals, G. R., & Ward, L. M. (1968). Pattern of performance and ability attribution: An unexpected primacy effect. *Journal of Personality and Social Psychology, 10*, 317-340.
- Jones, E. E., Stires, L. K., Shaver, K. G., & Harris, V. A. (1968). Evaluation of an ingratiation by target persons and bystanders. *Journal of Personality and Social Psychology, 36*, 349-385.
- Stotland, E., Crawford, R., & Shaver, K. G. (1967). Set up for obtaining plethysmographic recordings from several subjects simultaneously. *Psychophysiology, 3*, 435-439.

Invited Or Refereed Papers Presented

- Marcon, J. L., & Shaver, K. G. (2006, March). Death qualification: Can instructions overcome predilections? Paper presented at the meeting of the American Psychology-Law Society, Miami, FL.
- Schutte, D. A., & Shaver, K. G. (1998, February). Does method matter? *Live versus remote expert testimony in a civil trial*. Paper presented at the meeting of the Eastern Psychological Association meeting, Boston.
- Palmer, J. L., & Shaver, K. G. (1997, April). *Differential attributions of responsibility and blame in relationship contexts*. Paper presented at the meeting of the Eastern Psychological Association meeting, Washington, DC.
- Galbis-Reig, D., Shaver, K. G., & Chambers, S. E. (1997, April). *Plea bargaining, prospect theory, and courtroom justice*. Paper presented at the meeting of the Eastern Psychological Association meeting, Washington, DC.
- DeFur, E. L., & Shaver, K. G. (1997, April). Women's attributions for sexual harassment in academia: Effects of status and reporting behavior. In K. G. Shaver (Chair), *Special topics in victimization: Problems in victim identification*. Symposium presented at the meeting of the Eastern Psychological Association meeting, Washington, DC.
- Schutte, D. A., & Shaver, K. G. (1996, August). *Continuity and change in the moral socialization practices of the former Soviet Union*. Paper presented at the XIII Congress for the International Association for Cross-Cultural Psychology. Montreal., Quebec, Canada.
- Kirk, D. L., & Shaver, K. G. (1996, April). *Alcohol use, excuses, and attributions for failure*. In K. G. Shaver (Chair), *Victimization*. Symposium presented at the meeting of the Eastern Psychological Association, Philadelphia.
- Schultz, D., Shaver, K. G., & Bostic, T. J. (1996, April). *Children's social cognitions and prosocial decisions: Causal attributions and affective role-taking*. Paper presented at the meeting of the Eastern Psychological Association, Philadelphia.
- Dent, J. L., & Shaver, K. G. (1996, April). *Salience of religious beliefs and attributions for victimization*. Paper presented at the meeting of the Eastern Psychological Association, Philadelphia.
- Schutte, D. A., & Shaver, K. G. (1996, March). *Testimony presentation format and attributions of culpability*. Poster presented at the meeting of the American Psychology-Law Society, Hilton Head.
- Shaver, K. G. (1996, January). *Getting competitive*. Workshop presented at EPSCoR conference, *Strategies for changing times*, Baton Rouge, LA.

- Garth, M. S., & Shaver, K. G. (1995, April). *Attributions for criminal behavior made by the criminally insane*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Hamby, B. A., & Shaver, K. G. (1995, March). *Identifying judicial types: A preliminary inquiry*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Stickley, S. D., & Shaver, K. G. (1995, March). *Appropriateness of intimacy in self-disclosure*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Hopkins, K. N., & Shaver, K. G. (1995, March). *Attributions of causality, responsibility, and blame for acquaintance and stranger rape*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Schultz, D. A., & Shaver, K. G. (1995, March). *Perceived controllability, role-taking, and children's reports of prosocial response*. Poster presented at the meeting of the Society for Research in Child Development, Indianapolis, IN.
- Shaver, K. G. (1995, March). *Discussion of "Self-Handicapping: Two Decades of Research." Reminiscence and commentary*. Presented at the conference on Attribution Processes, Person Perception, and Social Interaction: The legacy of Ned Jones. Princeton, NJ.
- Howe, J. E., & Shaver, K. G. (1993, April). *Voluntary consent to police searches*. Paper presented at the meeting of the Eastern Psychological Association, Arlington, VA.
- Weber, M. A., & Shaver, K. G. (1993, April). *HIV status and perceptions of people living with AIDS*. Paper presented at the meeting of the Eastern Psychological Association, Arlington, VA.
- Shaver, K. G. (1993, January). *Social psychology: Teaching by doing*. Invited presentation at the Fifteenth Annual National Institute on the Teaching of Psychology. St. Petersburg, FL.
- Weber, M. A., & Shaver, K. G. (1992, April). *Just world beliefs and attributions of causality, responsibility, and blameworthiness to people with AIDS*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Welch, M. K., & Shaver, K. G. (1992, April). *Perceptions of violence in marital relationships: The attribution of causality, responsibility, and blame*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Warner, M. L., & Shaver, K. G. (1992, April). *Cognitive consequences of attributional distinctions: Evaluations of marital conflict*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Kilgore, M. W., & Shaver, K. G. (1991, April). *Equity, equality, effort, and performance*. Paper presented at the meeting of the Eastern Psychological Association, New York.

- Mertz, T. L. & Shaver, K. G. (1990, April). *What is beautiful is good, unless it's smart*. Paper presented at the meeting of the Eastern Psychological Association, Philadelphia, PA.
- Sanderson, H. A., & Shaver, K. G. (1989, April). *Testimony characterization, witness age, subject gender, and perceived credibility of child witnesses*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Brown, A. M., & Shaver, K. G. (1989, April). *Judgment context, sentencing goals, probable success, and case judgments by diversion board members*. Paper presented at the meeting of the Eastern Psychological Association, Boston, MA.
- Shaver, K. G., & Signorelli, E. W. (1989). *The psychology of interpersonal relations: Breadth of a theoretical legacy*. In D. R. Forsyth (Chair), *The contributions of Fritz Heider*. Symposium presented at the meeting of the Southeastern Psychological Association.
- Shaver, K. G. (1988, November). *Metatheory in attribution: Thomas Reid rediscovered*. Paper presented at the meeting of the Society of Southeastern Social Psychologists, Greensboro, NC.
- Davis, M. S., & Shaver, K. G. (1988, April). *Foreseeability effects in blaming of disaster victims*. Paper presented at the meeting of the Eastern Psychological Association, Buffalo, NY.
- Borek, N., & Shaver, K. G. (1988, April). *Effects of attributions for parental conflict on intimacy*. Paper presented at the meeting of the Eastern Psychological Association, Buffalo, NY.
- Carosella, A. M., & Shaver, K. G. (1988, April). *Transitivity of probability and strength: A test of three discounting models*. Paper presented at the meeting of the Eastern Psychological Association, Buffalo, NY.
- Shaver, K. G. (1988, February). *Assessing network efficacy: Potential moderator variables*. Paper presented at the USC Invited Symposium on Entrepreneurship Research, Los Angeles, CA.
- Larrick, R. P., & Shaver, K. G. (1987, May). *The effects of excuses and justifications on attributions of responsibility and blame*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
- Carosella, A. M., & Shaver, K. G. (1987, April). *The Harvey impostor scale: Can employment opportunities create distorted reports?* Paper presented at the meeting of the Eastern Psychological Association, Crystal City, VA.
- Helgeson, V. S., & Shaver, K. G. (1987, April). *Presumption of innocence: Congruence bias introduced and overcome*. Paper presented at the meeting of the Eastern Psychological Association, Crystal City, VA.

- Shaver, K. G. (1986, October). *The attribution of blame*. Paper presented at the meeting of the Society of Experimental Social Psychology, Tempe, AZ.
- Dexter, H. R., & Shaver, K. G. (1986, April). *Victim's contribution to an accident: Responsibility attributions to victims and perpetrators*. Paper presented at the meeting of the Eastern Psychological Association, New York.
- Shaver, K. G., & Hays, P. M. (1986, April). *Situational possibility, personal similarity, and defensive attribution in a dangerous job*. Paper presented at the meeting of the Eastern Psychological Association, New York.
- Shaver, K. G. (1985, October). *Control and responsibility*. In M. Holland (Chair). The psychology of control. Symposium conducted at the meeting of the Capital Area Social Psychology Association, Washington, DC.
- Dexter, H. R., & Shaver, K. G. (1985, August). *Women's performance and women's place: A natural experiment*. Poster presented at the meeting of the American Psychological Association, Los Angeles.
- Shaver, K. G., & Drown, D. (1985, June). *Attribution of blame and coping with criminal victimization*. Paper presented at the Fourth International Conference on Justice and Law, Kill Devil Hills, NC.
- Fleming, J. H., & Shaver, K. G. (1985, March). *Initial position, personal control, and attributional augmentation of persuasive communication on nuclear disarmament*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Ambady, N., & Shaver, K. G. (1985, March). *Attitudes toward insanity, subject gender, and perceptions of two insanity defenses*. Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Payne, P., & Shaver, K. G. (1985, March). *Multiple causes and the principle of discounting: A linear or nonlinear function?* Paper presented at the meeting of the Eastern Psychological Association, Boston.
- Shaver, K. G., & Fleming, J. H. (1983, October). *The deferent self: Attributions of personal causality to impersonal forces*. Paper presented at the meeting of the Southeastern Society of Social Psychologists, Winston-Salem, NC.
- Helgeson, V. S., & Shaver, K. G. (1983, October). *Perceived congruence between defendant and crime, judicial instructions, and the presumption of innocence*. Paper presented at the meeting of the American Psychology-Law Society, Chicago.
- Shaver, K. G. (1983, June). *Attributional error and policy formation: How do we know our own position?* Paper presented at the meeting of the International Society for Political Psychology, Washington, DC.
- Slocumb, F. G., Forsyth, D. R., & Shaver, K. G. (1983, April). *Superphysical causality: A*

- neglected attributional category*. Paper presented at the meeting of the Eastern Psychological Association, Philadelphia.
- Fleming, J. H., & Shaver, K. G. (1983, April). *Nuclear disarmament and the insanity defense: What happened to political responsiveness?* Paper presented at the meeting of the Eastern Psychological Association, Philadelphia.
- Shaver, K. G., Null, C. H., & Huff, C. W. (1982, November). *Multidimensional scaling of responsibility-related words*. Paper presented at the meeting of the Psychonomic Society, Minneapolis.
- Heretick, S. E., Skiba, T. M., & Shaver, K. G. (1982, August). *Dungeons and dragons: An alternative method for the study of frustration and aggression*. Poster presented at the meeting of the American Psychological Association, Washington, DC.
- Davis, M. S., & Shaver, K. G. (1982, April). *Justice motives in attributions for an earthquake: Whose fault is it?* Paper presented at the meeting of the Eastern Psychological Association, Baltimore.
- Shaver, K. G. (1981, October). *Keeping perspective: Some remaining problems in traditional attribution theory*. Paper presented at the meeting of the Society of Experimental Social Psychology, Nashville.
- Shaver, K. G. (1980, October). *Philosophy of mind and attributions of causality*. Paper presented at the meeting of the Southeastern Society of Social Psychologists, Columbia, SC.
- Shaver, K. G. (Chair). (1979, August). *Interagency cooperation and child development: Prospects and problems*. Symposium presented at the meeting of the American Psychological Association, New York.
- Shaver, K. G. (1979, August). *Attribution theory and the explanation of religious experience*. In M. J. Meadow (Chair), *Applications of general psychological theory to the study of religion*. Symposium presented at the meeting of the American Psychological Association, New York.
- Shaver, K. G. (1978, October). *Social psychology's public profile: What it is and what to do about it*. Paper presented at the meeting of the Society of Experimental Social Psychology, Princeton.
- Shaver, K. G. (1978, August). *Changing viewpoints: An attributional analysis of self-disclosure*. In D. A. Taylor (Chair), *Self-disclosure and responsivity: An attribution and self-perception analysis*. Symposium presented at the meeting of the American Psychological Association, Toronto.
- Shaver, K. G. (1977, October). *National Science Foundation support for social psychology*. Paper presented at the meeting of the Society of Experimental Social Psychology, Austin, TX.

- Shaver, K. G. (Chair). (1976, August). *Seriousness of crime and severity of punishment*. Symposium presented at the meeting of the American Psychological Association, Washington, DC.
- Payne, M. R., Shaver, K. G., & Shean, G. D. (1975, August). *Attributions of responsibility in paranoid and nonparanoid schizophrenics*. Paper presented at the meeting of the American Psychological Association, Chicago.
- Gilbert, M. A., & Shaver, K. G. (1975, April). *Seriousness of crime, race of prisoner, characteristics of interviewer, and attributions of blame for incarceration*. Paper presented at the meeting of the Southeastern Psychological Association, Atlanta.
- Funck, P. K., & Shaver, K. G. (1974, April). *Reinforcement conditions, degree of control, and tested level of children's curiosity*. Paper presented at the meeting of the Southeastern Psychological Association, Hollywood, FL.
- Shaver, K. G., & Shaver, C. J. (1974, April). *Consumer action: Race, locus of control, and participation in the meat boycott*. Paper presented at the meeting of the Eastern Psychological Association, Philadelphia.
- Shaver, K. G. (1973, August). Professionalism versus science in social psychology. In R. Radloff (Chair), *Whither social psychology II*. Symposium presented at the meeting of the American Psychological Association, Montreal.
- Oksner, P. W., & Shaver, K. G. (1973, October). *Level of experimental sophistication, self-esteem, and attitudes toward psychological research following deception*. Paper presented at the meeting of the Southern Society for Philosophy and Psychology, Knoxville.
- Hamilton, V. L., & Shaver, K. G. (1971, April). *New left beliefs, trust in others, and instrumental cheating*. Paper presented at the meeting of the Eastern Psychological Association, New York.
- Shaver, K. G., & Carroll, A. B. (1970, April). *Effects of severity and sex of perpetrator in the attribution of responsibility*. Paper presented at the meeting of the Eastern Psychological Association, Atlantic City.

Other Scholarly Activities

- Shaver, K. G. (1995, March). Chair. *Distinguished Address by Edward L. Deci*. Eastern Psychological Association, Boston.
- Shaver, K. G. (1993, April). Chair. *Invited Address by Mark Snyder*. Eastern Psychological Association, Arlington, VA.
- Shaver, K. G. (1992, April). Chair. *Invited Address by Philip Shaver*. Eastern Psychological Association, Boston.
- Shaver, K. G. (1992, February). *The psychology of new venture creation*. Invited Lecture, Claremont McKenna College, Claremont, CA.
- Shaver, K. G. (1989, July). *Attribution of blameworthiness: A rational standard for the evaluation of victims*. Paper presented at the first International Conference on Crises and Loss Experiences in the Adult Years, Trier, Federal Republic of Germany.
- Shaver, K. G. (1988, March). *Responsibility, negligence, and blame: A psychological perspective*. Lecture presented as part of the 1988 Kendon Smith Memorial Lectures, University of North Carolina, Greensboro.
- Shaver, K. G. (1987, April). Discussant. In H. D. Saltzstein (Chair), *Moral responsibility and causal reasoning*. Symposium presented at the meeting of the Society for Research in Child Development, Baltimore, MD.
- Shaver, K. G. (1987, April). Discussant. In J. Steil (Chair), *Attributions in coping and stress*. Symposium presented at the meeting of the Eastern Psychological Association, Crystal City, VA.
- Shaver, K. G. (1986, August). Co-host. *Social cognition and perception*. Poster session presented at the meeting of the American Psychological Association, Washington, DC.
- Shaver, K. G. (1984, May). *The psychology of blame*. Keynote address presented at the meeting of the Capital Area Social Psychology Association, College Park, MD.
- Shaver, K. G. (1984, April). Chair. *Social psychology: Crime and others*. Paper session presented at the meeting of the Eastern Psychological Association, Baltimore.
- Shaver, K. G. (1980, August). Co-chair. *Attribution*. Poster session presented at the meeting of the American Psychological Association, Montreal.
- Shaver, K. G. (1980, April). Discussant. In S. A. Boren (Chair), *Youth diversion: Social science research in the community*. Symposium presented at the meeting of the Southeastern Psychological Association, Washington, DC.
- Shaver, K. G. (1979, October). Chair. *Psychologist as expert witness*. Paper session presented at the meeting of the American Psychology-Law Society, Baltimore.

- Shaver, K. G. (1977, April). Moderator. *Conversation with Fritz Heider and Harold Kelley*. Presented at the conference "Emergence of cognitive theory in social psychology," Nashville.
- Shaver, K. G. (1977, February). Participant. *Jury selection*. Criminal Law Seminar presented at the Marshall-Wythe School of Law, Williamsburg, VA.
- Shaver, K. G. (1976, August). Chair. *Self-perception*. Paper session presented at the meeting of the American Psychological Association, Washington, DC.
- Shaver, K. G. (1975, April). Discussant. In G. D. Shean (Chair), *The effects and implications of patients' rights upon the status of behavior modification in institutions*. Symposium presented at the meeting of the Southeastern Psychological Association, Atlanta.
- Shaver, K. G. (1973, April). Chair. *Social processes*. Paper session presented at the meeting of the Eastern Psychological Association, Washington, DC.